

# Spencer Varadi

s@spencervaradi.com | +1 484-983-1712 | <https://www.linkedin.com/in/spencervaradi/>

## Summary

Product Manager and delivery leader with 12+ years turning business goals into backlogs, delivery systems, and cross-functional execution across enterprise software and SaaS. Has owned product work on a \$100M+ Comcast infrastructure rollout, led company-wide Agile change at Curotec that increased sprint velocity by 40%, cut cycle time by 25%, raised on-time delivery by 30%, and reduced defect rates by 20%, and loves the adoption of emerging technologies that improve how teams build and deliver. Earlier work includes founder-led software delivery and director-level product leadership. Excited to work at the intersection of product, operations, and AI-enabled delivery tooling.

## Business Operations Manager | Curotec

December 2021 - February 2026

- Applied AI development tools and workflows, including Cursor, CrewAI, n8n, and RAG, to prototype, automate, and streamline delivery work.
- Configured Confluence and Jira to improve cross-functional visibility and accelerate project execution by 3 weeks per release.
- Implemented quality assurance protocols that improved on-time delivery rates by 30% and reduced defect rates by 20%.
- Deployed and customized HubSpot CRM, improving sales team response time by 50% and contributing to \$500K+ revenue pipeline growth.
- Led company-wide Agile transformation, boosting sprint velocity by 40% and reducing project cycle time by 25%.

## Product Owner | Curotec (Comcast)

February 2019 - December 2021

- Owned and prioritized product backlog for enterprise-scale cable operations tools supporting \$100M+ in infrastructure rollout.
- Facilitated agile ceremonies for 4+ cross-functional teams and 40+ members, achieving 98% sprint goal attainment.
- Spearheaded MVP delivery of an enterprise deployment platform used by 500+ field agents, reducing processing time per request by 60%.
- Drove stakeholder alignment across engineering, marketing, and field operations, reducing scope creep by 25%.
- Improved development throughput by 35%.

## Senior Project Manager | Curotec

November 2017 - February 2019

- Produced documentation using Figma, Lucidchart, and Confluence for cross-functional delivery teams.
- Led cross-functional discovery workshops that cut delivery rework by 30%.
- Managed 6+ concurrent client projects across eCommerce and SaaS verticals.
- Achieved client satisfaction scores of 95%+ across those client projects.
- Reduced QA defects by 20% through improved documentation and QA standards.
- Delivered 100% on-time across those client engagements.

## **Director of Product | Speed and Function**

February 2017 - November 2017

- Defined and executed product roadmaps for B2B/B2C apps with budgets up to \$1M, achieving 95%+ delivery timeliness and NPS score of 9.2/10.
- Directed full product lifecycle for 10+ custom software products, managing UX, engineering, and client strategy teams to ensure 90%+ client retention.
- Led post-acquisition product integration and service alignment, retaining 100% of legacy clients.

## **Partner | Omne Solutions, LLC**

January 2015 - February 2017

- Partnered in operating a software services company.

## **Skills**

RAG, Product Backlog Management, Cross-functional Team Leadership, Stakeholder Communication, Change Management, Process Improvement, Agile, Project Management, Technical Documentation, Cursor, CrewAI, n8n, Jira, Confluence, HubSpot, Waterfall, Scrum, Kanban, Web technology, Remote work, G-suite, Figma, Training

## **Education**

### **MA, Industrial/Organizational Psychology**

West Chester University of Pennsylvania | West Chester, PA August 2013 - June 2015

### **BA, Psychology and Philosophy**

Washington & Jefferson College | Washington, PA September 2009 - June 2013